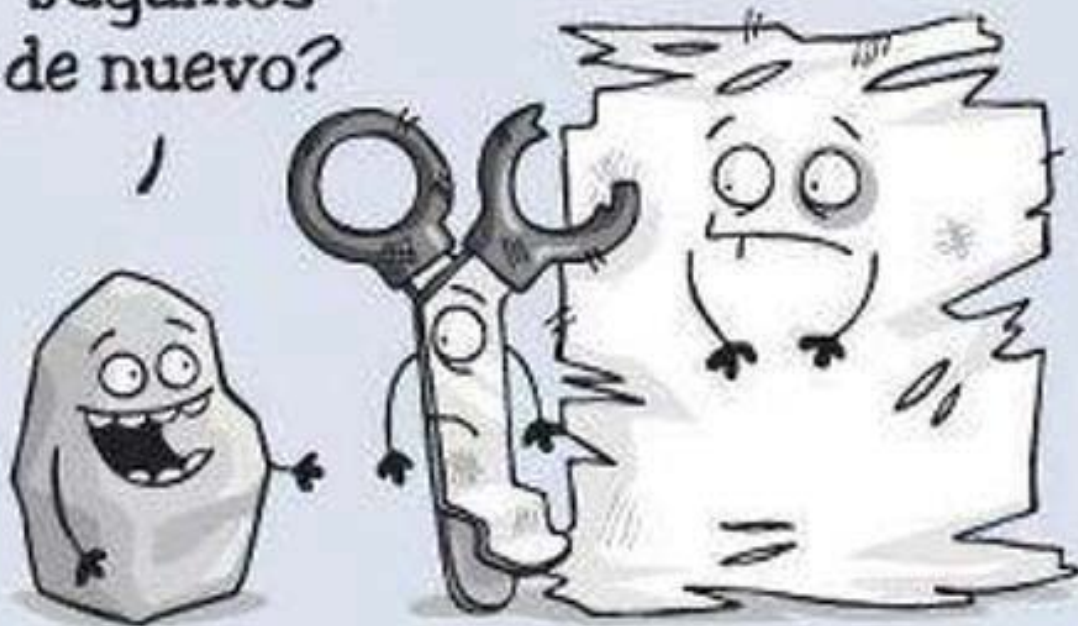




FERNANDO DEL VECCHIO



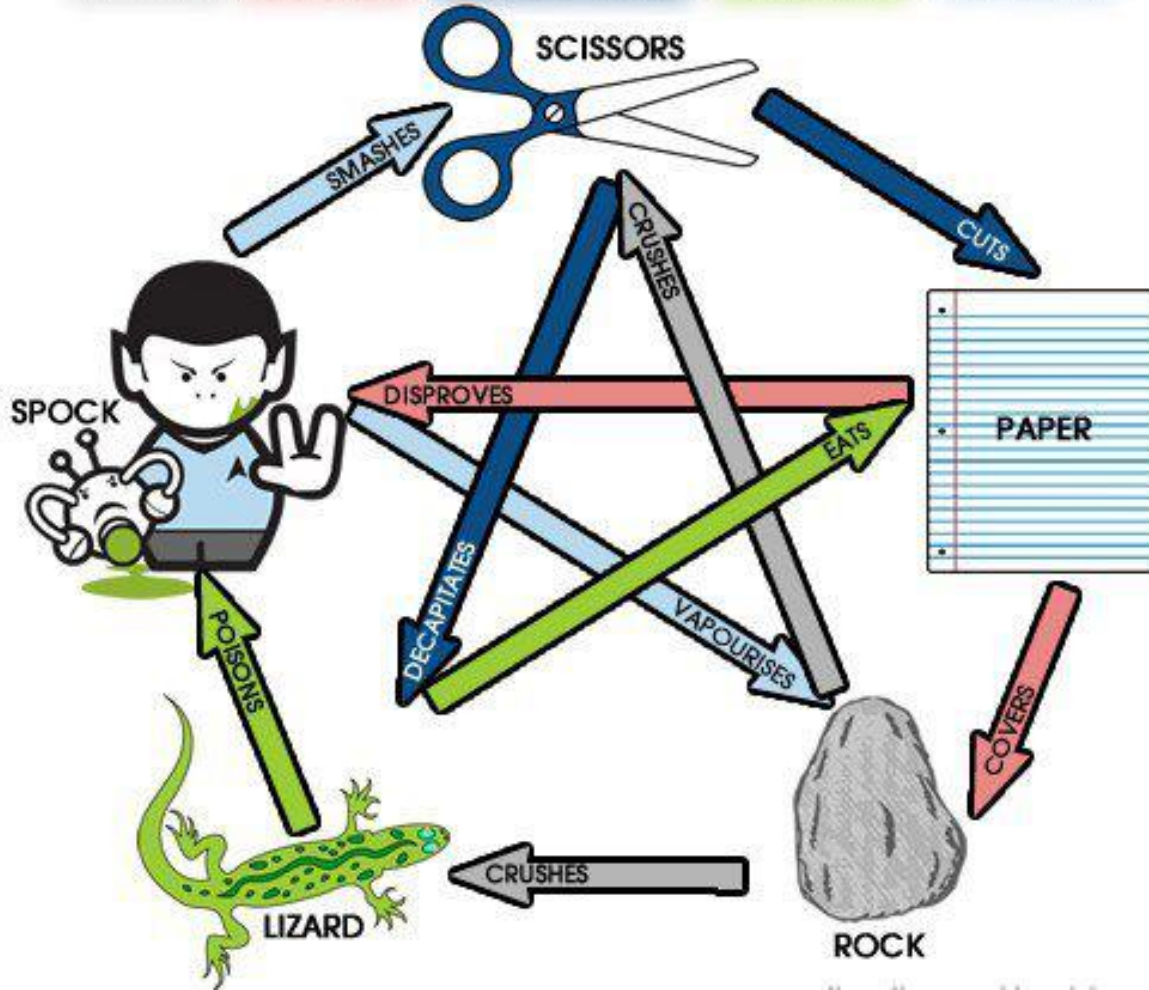
Jugamos
de nuevo?







HOW TO PLAY ROCK, PAPER, SCISSORS, LIZARD, SPOCK



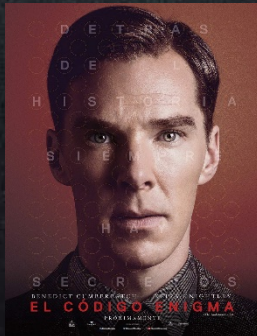
~~IMPOSSIBLE~~



~~IMPOSSIBLE~~



~~IMPOSSIBLE~~



¿Qué es el éxito?

¿Qué es el éxito?



The 8 Traits That Lead to Great Success RichardStJohn.com

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8. **PERSIST**



1. **PASSION**



2. **WORK**



7. **SERVE**



3. **FOCUS**



6. **IMPROVE**



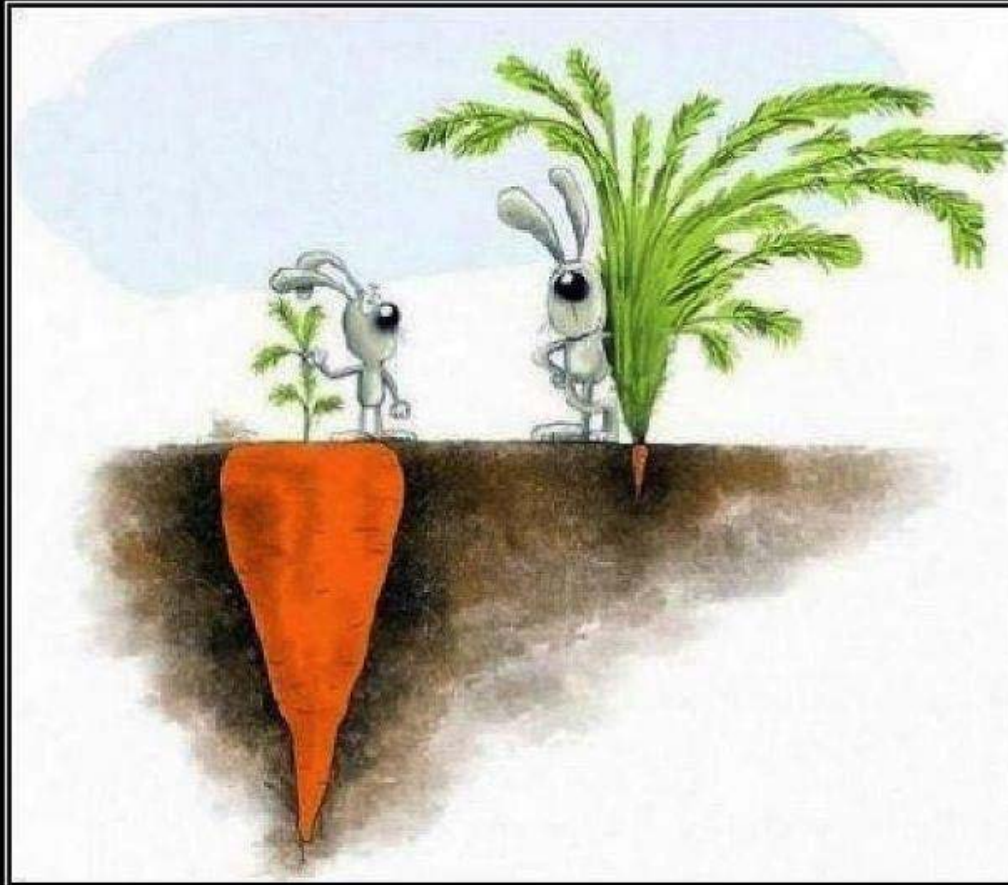
5. **IDEAS**



4. **PUSH**

Why do so many people reach success and then fail?





SUCCESS

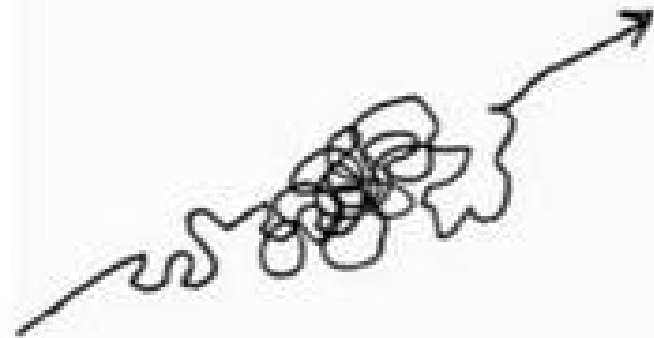
it's not always what you see

Success



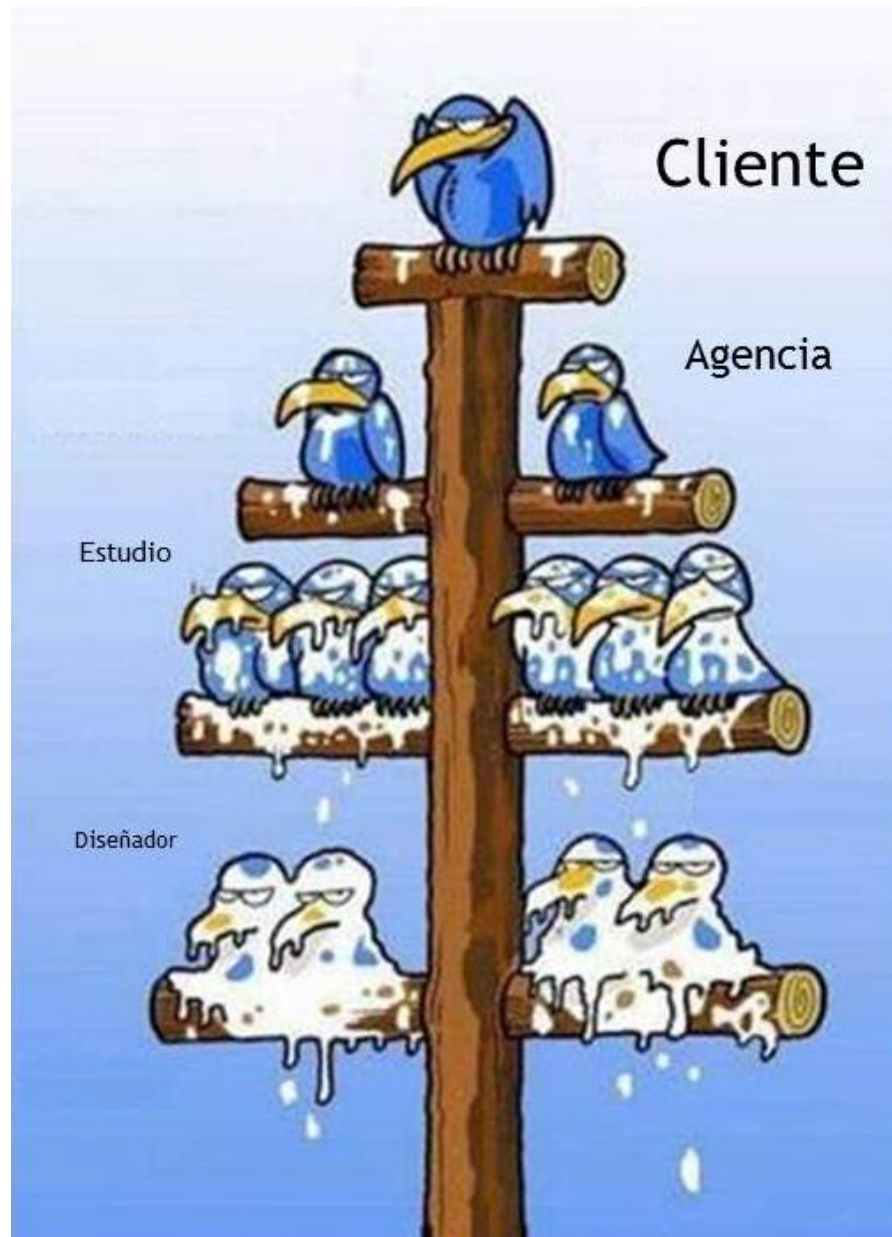
what people think
it looks like

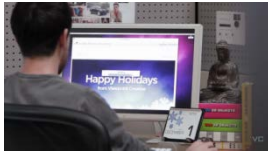
Success



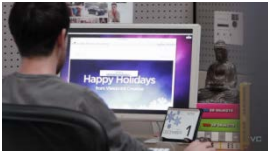
what it really
looks like

NS





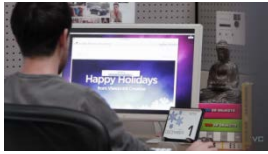
Relaciones cliente - diseñador en la vida real



Relaciones cliente - diseñador en la vida real



Relaciones cliente - vendedor en la vida real



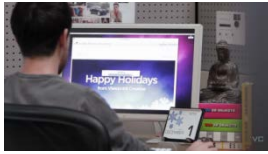
Relaciones cliente - diseñador en la vida real



Relaciones cliente - vendedor en la vida real



Peleas que valen la pena



Relaciones cliente - diseñador en la vida real



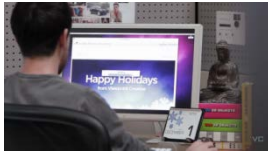
Relaciones cliente - vendedor en la vida real



Peleas que valen la pena



Expectativas versus realidad



Relaciones cliente - diseñador en la vida real



Relaciones cliente - vendedor en la vida real



Peleas que valen la pena



Expectativas versus realidad



Empatía - Hablar en el lenguaje de tu interlocutor

